



City of Laredo Registered Lobbyist Quarterly Activity Report

For use of this form, see Section 5.05 of the (Ethics Code)

A registrant is required to file this report under oath concerning the registrant's lobbying activities for each client from whom, or with respect to whom, the registrant received compensation of, or expended, monies for lobbying during the prior calendar quarter. No quarterly activity report is required if there is no activity during the preceding quarter calendar and there are no other changes to items required to be reported.

This Activity Report Is For The Calendar Quarter Of:

JAN-MAR APR-JUN JUL-SEP OCT-DEC Final Report

Section 5.05 of the Ethics Code requires that an activity report shall include, with respect to the previous calendar quarter, to the extent applicable, the following information:

(1) The name of the registrant, the name of the client, and any changes or updates in the information provided in the most recent registration statement filed pursuant to Section 5.05:
Name Of Registrant: Brown & Ortiz, P.C.
Name Of Client: Utility Trailer Sales Southeast Texas, Inc.
Changes Or Updates To Most Recent Registration Report: None

(2) A list of the specific issues upon which the registrant engaged in lobbying activities, including, to the maximum extent practicable, a list of specific legislative proposals and other proposed, pending, or completed official actions:
Land development/entitlement issues associated with existing and proposed locations within the City of Laredo's jurisdiction

(3) A list of city officials contacted by registrant on behalf of the client regarding a municipal question ¹ :
City Council Members; Building Development Services Department Staff; Planning & Zoning Department Staff

¹ Municipal question means a public policy issue of a discretionary nature pending or impending before city council or any board or commission, including, but not limited to, proposed action, or proposals for action, in the form of ordinances, resolutions, motions, recommendations, reports, regulations, policies, nominations, appointments, sanctions, and bids, including the adoption of specifications, awards, grants, or contracts.

The term "municipal question" does not include the day-to-day application, administration, or execution of city programs, policies, ordinances, resolutions, or practices, including matters that may be approved administratively without consideration by a board, a commission, or the City Council. The term "municipal question" does include all discretionary matters before the Board of Adjustment, the Planning Commission and all advisory committees and subcommittees thereof.

(4) A list of the employees or agents of the registrant who acted as lobbyists on behalf of the client:
James McKnight

(5) In the case of a registrant engaged in lobbying activities on its own behalf, a good faith estimate of the total expenditures ² that the registrant and its agents or employees incurred on lobbying activities:
N/A

(6) Each gift ³ , benefit ⁴ , or expenditure greater than fifty dollars (\$50) made to, conferred upon, or incurred on behalf of a city official or his or her immediate family by the registrant, or by anyone acting on behalf of the registrant, itemized by date, city official, actual cost, and circumstances of the transaction (attach additional sheets if necessary):		
Date: None	City Official:	Actual Cost:
Circumstances Of The Transaction:		

(7) Provide the requested information for each exchange ⁵ of money, goods, services, or anything of value by the registrant, or by anyone acting on behalf of the registrant, with any business entity in which the registrant knows or should know that a city official has an economic interest ⁶ , or for which the city official serves as a director or officer, or in any other policy making position, if the total of such exchanges was one thousand dollars (\$1,000) or more in the calendar quarter and the city official has either been lobbied by the registrant during the calendar quarter or serves on a board or other city body that has appellate jurisdiction over the subject matter of the lobbying. For each exchange, provide the following information (attach additional sheets if necessary):		
Date Of Exchange: N/A	Business Entity And Address:	City Official:
Amount Of Exchange:	Nature Of Transaction:	

² Expenditure means a payment, distribution, loan, advance, reimbursement, deposit, or gift of money or anything of value, including a contract, promise, or agreement to make an expenditure, regardless of whether such contract, promise, or agreement is legally enforceable. Expenditure does not include an amount paid to any individual regularly employed by a person if

- (1) the amounts paid to the individual are ordinarily paid regardless of whether the individual engages in lobbying activities and
- (2) lobbying activities are not part of the individual's regular responsibilities to the person making the payment.

The date on which an expenditure is incurred is determined according to generally accepted accounting principles. The term "expenditure" does not include the cost of photocopying city documents, if those costs are the only expenditures made by the person in question on lobbying activities. The term "expenditure" also does not include the cost of photocopying documents, or creating other informational material by individuals who communicate with public officials to express personal opinions on behalf of themselves, their family or members of their household.

³ Gift means a voluntary transfer of property (including the payment of money) or the conferral of a benefit having pecuniary value (such as the rendition of services or the forbearance of collection on a debt), unless consideration of equal or greater value is received by the donor.

⁴ Benefit means anything reasonably regarded as pecuniary gain or pecuniary advantage, including a benefit to any other person in whose welfare the beneficiary has a direct and substantial interest.

⁵ "Exchange" does not include a routine purchase from a commercial business establishment, if the city official in question is neither aware, nor likely to become aware, of the transaction.

⁶ Ownership. Ownership of an interest in a mutual or common investment fund that holds securities or other assets does not constitute direct or indirect ownership of such securities or other assets unless the person in question participates in the management of the fund. Ownership of stock in a publicly traded corporation does not constitute ownership for purposes of this code if the employee or official owns less than 10% of the voting stock or shares of the entity and the value of the stock is less than \$15,000.

(8) List the name and position of each city official or member of a city official's immediate family who is employed by the registrant:

N/A

(9) Disclose any employment to lobby on a contingent fee basis as well as any arrangement to engage in lobbying activities on a contingent fee arrangement for this client:

N/A

Oath

I swear or affirm that the statements contained in this Registered Lobbyist Quarterly Activity Report (including any accompanying supplements) to the best of my knowledge and belief are true, correct, and complete.

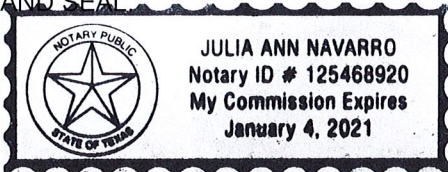


SIGNATURE OF REGISTRANT

SWORN TO AND SUBSCRIBED BEFORE ME BY Kenneth W. Brown

PRINTED NAME OF REGISTRANT

ON THIS 6th DAY OF APRIL, 2020, TO CERTIFY WHICH, WITNESS MY HAND AND SEAL



SEAL OF THE NOTARY PUBLIC



SIGNATURE OF THE NOTARY PUBLIC