

# **CITY OF LAREDO CITY COUNCIL MEETING**

**A-2018-S-10  
CITY COUNCIL CHAMBERS  
1110 HOUSTON STREET  
LAREDO, TEXAS 78040  
August 6, 2018  
5:30 P.M.**

## **SUPPLEMENTAL AGENDA**

### **I. MOTIONS**

1. Consideration for approval of change order no. 1 an increase of \$18,244.00 to the construction contract with Romo Contractor, LLC., Laredo, Texas, for the Century City Park Basketball Court Metal Shade – District I. This change order is for additional cost due to current federal administration tariffs on imported steel (U.S. steel raised the price for American Steel) and to add ninety (90) calendar days to the construction contract time. Current construction contract amount with this change order is \$264,744.00. Funding is available in the 2017 CO.
  
2. Consideration for approval of change order no. 2 an increase of \$5,000.00 to the construction contract with ALC Construction, Inc., Laredo, Texas, for the CDBG El Eden Park Basketball Court Metal Shade Structure – District I. This change order is for additional cost due to current federal administration tariffs on imported steel (U.S. steel raised the price for American Steel) and to add fifteen (15) calendar days to the construction contract time. Current construction contract amount with this change order is \$199,160.00. Funding is available in the 2016 CDBG Action Year Grant.

### **II. GENERAL COUNCIL DISCUSSIONS AND PRESENTATIONS**

3. **Request by Council Member Alejandro "Alex" Perez**
  1. Discussion with possible action on authorizing the City Manager to execute the final approved Collective Bargaining Agreement between the City of Laredo and the Laredo Fire Fighters Association,

Local 872, reflecting the terms that were approved by motion on the meeting of July 16, 2018, and other terms that were negotiated between and agreed to by both parties, and any other matters incident thereto. **(Co-Sponsored by Mayor Pro-Tempore Charlie San Miguel)**

### **III. ADJOURNMENT**

This notice was posted at the Municipal Government Offices, 1110 Houston Street, Laredo, Texas, at a place convenient and readily accessible to the public at all times. Said notice was posted on Friday, August 3, 2018 at 5:30 p.m.

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Jose A. Valdez, Jr.  
City Secretary

**City Council-Supplemental Agenda**

**Meeting Date:** 08/06/2018

**Initiated By:** Horacio A. De Leon, City Manager

**Staff Source:** Rogelio Rivera, P.E., City Engineer; Ramon Chavez, Executive Director of Public Services

**SUBJECT**

Consideration for approval of change order no. 1 an increase of \$18,244.00 to the construction contract with Romo Contractor, LLC., Laredo, Texas, for the Century City Park Basketball Court Metal Shade – District I. This change order is for additional cost due to current federal administration tariffs on imported steel (U.S. steel raised the price for American Steel) and to add ninety (90) calendar days to the construction contract time. Current construction contract amount with this change order is \$264,744.00. Funding is available in the 2017 CO.

**PREVIOUS COUNCIL ACTION**

On February 5, 2018, City Council awarded a construction contract to the lowest qualified bidder Romo Contractor, LLC., Laredo, Texas, in the amount of \$246,500.00 for the Century City Park Basketball Court Metal Shade – District I with a construction contract time of one hundred twenty (120) calendar days.

**BACKGROUND**

The project consists of ADA accessible metal shade structure to include lights over the existing two basketball courts in the City of Laredo “Century City Park – District I”. Approximate structure dimensions, 200 feet long by 90 feet wide.

Plans and specifications were prepared in-house by the Engineering Department.

This change order no. 1 is for additional cost due to current administration tariffs on imported steel (US steel raised the price for American Steel) and to add ninety (90) calendar days to the construction contract time.

Construction contract amount (Approved by City Council on February 5, 2018)	\$246,500.00
This change order no. 1	\$18,244.00
Current construction contract amount	\$264,744.00

On or about March 7, 2018, Rhino Steel Building Systems advised Romo Contractor, LLC., of the increase in the cost of the Metal Shade Structure due to increases in US steel. The cost increase of \$18,244.00 was after the contract had been approved by the City. Romo Contractor, LLC., has applied for a change order to the City, but since the project contract documents do not address such type of material increase after contract is approved, Staff is appealing to City Council for such approval.

**COMMITTEE RECOMMENDATION**

N/A.

**STAFF RECOMMENDATION**

Approval of Motion.

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**Fiscal Impact**

**Fiscal Year:** 2018  
**Budgeted Y/N?:** Yes  
**Source of Funds:** 2017 CO  
**Account #:** 471-9822-535-4366  
**Change Order: Exceeds 25% Y/N:**

**FINANCIAL IMPACT:**

Funding is available in the 2017 CO.  
Account No. 471-9822-535-4366

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**Attachments**

Change Order No. 1

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CITY OF LAREDO ENGINEERING DEPARTMENT

PROJECT: Century City Park Basketball Court Metal Shade - District I



CHANGE ORDER No.1

Date\_ 08/1/2018

CONTRACTOR: Romo Contractor, LLC

You are hereby requested to comply with the following changes from the contract plans and specifications

This document shall become an amendment to the contract and all provisions of the contract shall apply thereto

Item No.	Descriptions of Changes in Quantities, Units and Unit Prices	Decrease	Increase contract price
1	Century City Park -Basketball Metal Shade Structure *Additional Cost Size: 90 feet wide by 200 feet long		\$ 18,244.00
2	Add 90 calendar days to contract time due to material delay from Steel supplier  Please note that material delivery will be at October 2, 2018		
<b>Net Change:</b>		\$ -	\$ 18,244.00
<b>Remarks/Comments:</b> *Additional Cost due current administration tariffs on imported steel US steel raised the price for American Steel			

Original Contract Price:	\$ 246,500.00
Contract Price Including Previous change order	\$ 246,500.00
Decrease resulting from this Change Order:	\$ -
Increase resulting from this Change Order:	\$ 18,244.00
Net Contract Price Including this Change Order:	\$ 264,744.00
Original Contract Time Working Days	120 CD
Contract Time Including previous Change Order :	120 CD
Decrease Contract Time including this Change Order	
Increase Contract Time Resulting from this Change Order 2	90 CD
Current Contract Time including this Change Order	210 CD

Recommended By:  
Engineer:

Date: \_\_\_\_\_

Recommended By:

Rogelio Rivera, P.E., City Engineering  
Date: \_\_\_\_\_

Requested By:

Nelso Molina, Romo Contractor, LLC  
Date: 8/2/2018

Approved By:

Horacio A. De Leon, Jr. City Manager  
Date: \_\_\_\_\_

Attest:

Jose A. Valdez, Jr. City Secretary  
Date: \_\_\_\_\_

Funding is available in the 2017 CO.  
Account No. 471-9822-535-4366.

# TENTATIVE SCHEDULE



July 12, 2018

Romo Contrators, LLC  
Mario Rojas  
2710 Zacatecas  
Laredo, TX 78046

**Job #: 20185965**

Please note your job number listed above. You may need to refer to this number in future correspondence. Following is the tentative manufacturing schedule for your project. Any problems or changes that occur could affect this plan.

- Any delay of delivery by customer may result in price increases.
- Delivery is tentatively planned for October 2, 2018

We are writing to inform you of this tentative schedule so that you might be better prepared to receive your building when it arrives.

**We will notify you of the Scheduled Delivery Date as soon as it is Confirmed.**

Please plan to have equipment and manpower on site, to unload the truck when it arrives.

At the time we announce the scheduled delivery date, we will also inform you of the exact C.O.D. amount for the **cashier's check**. Please have this check ready on the morning of delivery and give it to the driver of the truck before you unload.

Mario, we appreciate your business and look forward to serving your building needs.

Please call me if you have any questions. Our toll free number is 1-888-320-7466.

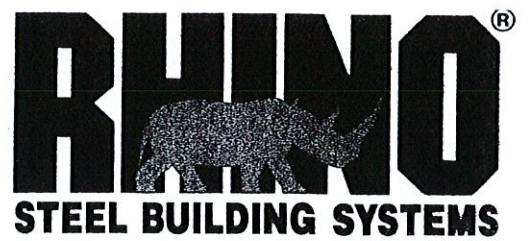
Sincerely,

A handwritten signature in blue ink that reads "Bobby Voight".

Bobby Voight,  
Vice President

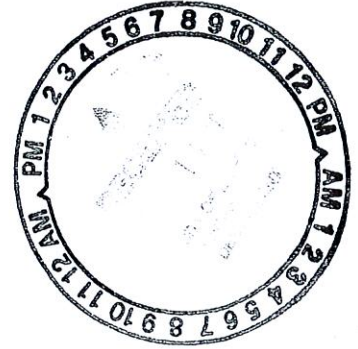
**RHINO STEEL BUILDING SYSTEMS, INC.**  
4305 I-35 North Denton, Texas 76207  
Phone: (940) 383-9566 Fax: (940) 484-6746  
Website: <http://www.RHINOBLDG.COM>  
email: [info@rhinobldg.com](mailto:info@rhinobldg.com)  
Toll Free: 1-888-320-RINO  
(7466)





## Steel Price Increase Notice

March 7, 2018



To keep our customers informed, we wanted you to know that we have received price increase notices from several steel suppliers.

**The next steel increase will be in the 11% to 13% range, effective on all orders entered after April 6<sup>th</sup>, 2018.**

The new pricing is due to new tariffs being added on all steel imports. Section 232 will put a tariff on all imported steel which has created a volatile steel market in the foreign and domestic arenas.

We are forced to pass along the increases as they come to us, but want to keep you informed as market conditions change.

If you are in a position to make a decision, now is your time to save money on your steel building purchase. Once the building has been ordered for production the price is locked in and will be protected through shipment as long as the building is not delayed by the customer.

We appreciate the opportunity to earn your business.

Sincerely,

Mat Brown

President

**RHINO STEEL BUILDING SYSTEMS, INC.**  
4305 I-35 North Denton, Texas 76207  
Phone: (940) 383-9566 Fax: (940) 484-6746  
Website: [www.rhinobldg.com](http://www.rhinobldg.com)  
email: [info@rhinobldg.com](mailto:info@rhinobldg.com)  
Toll Free: 1-888-320-RINO  
(7466)





# RHINO STEEL BUILDING SYSTEMS

4305 1-35 North - Denton, TX 76207 www.rhinobldg.com  
 Phone: 940.220.5189 Fax: 888.687.3602 Toll Free: 1.888.320.7466

Over 37% repeat and referral business in 2016

Sales Manager:	Ryan Frost
Quote:	111317-1

### CUSTOMER INFORMATION

Name:	Alex Hernandez	County:	Webb	Date:	3/13/2018
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### BUILDING SPECIFICATIONS

Width:	90	Bldg Code:	IBC-2015	Live Load:	20	Wall Color:	Choice of Colors
Length:	200	Collateral Load:	1	Bay Spacing:	20	Roof Color:	Galvalume
Eave Ht:	20	Wind Load:	115 mph	# Bays:	10	Trim Color:	Choice of Colors
Roof Pitch:	2:12	Ground Snow:	0	Girt Condition:	Bypass	Column:	Tapered

### ACCESSORIES

Walk Doors:		
Framed Openings:		
Windows:		
Gutters & Downs:		
Sky Lights:		
Wall Lights:		
Vents:		
Insulation:		
Overhead Doors:		
Notes:	Clear Span, Stub Column Endwalls	Included

*All Walls Partially Sheeted & to Remain Open to 15'*

*Lead Times: 4 weeks for drawings // 9 weeks on delivery (from time of order)*

### RHINO STEEL BUILDINGS - STANDARD FEATURES and BENEFITS

**26 Gauge PBR Panels** – Rhino Standard PBR for roof and wall panels feature extra overlap for increased strength and water resistance.

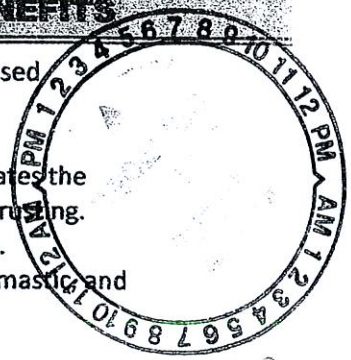
**25 Year Warranty** – on all silicon polyester roof and wall panels from chalking or fading.

**Base Trim** – A colored steel edge that the wall panel rests on resulting in two major benefits: eliminates the need for concrete sheet notch and prevents panels from resting on concrete which may later cause rusting.

**Full Cover Trim** – added to all framed openings to enhance looks and resulting in more finished look.

**Weather Proofing** – At base, eave and rake. Another standard feature that includes closures strips, mastics and flashing to ensure a weather tight building.

**Price includes** - 3 sets of engineer stamped drawings and anchor bolt plans.



Price per SqFt (FOB Jobsite)	\$4.86
Freight	Included
Sales Tax (If Applicable):	Not Included
<b>Total Building Price:</b>	<b>\$ 87,443.00</b>

- \* 25% Deposit Required w/ Order
- \* Remaining Balance Due C.O.D.
- \* Anchor bolts are not included.
- \* Price is Valid Until 4/6/18

*\*Customer is responsible for confirming loads with local authority.\**





# RHINO STEEL BUILDING SYSTEMS

4305 1-35 North - Denton, TX 76207 [www.rhinobldg.com](http://www.rhinobldg.com)  
 Phone: 940.220.5189 Fax: 888.687.3602 Toll Free: 1.888.320.7466

Over 37% repeat and referral business in 2016

Sales Manager:	Ryan Frost
Quote:	111317-1

## CUSTOMER INFORMATION

Name:	Romo Contractors	County:	Webb	Date:	4/26/2018
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## BUILDING SPECIFICATIONS

Width:	90	Bldg Code:	IBC-2015	Live Load:	20	Wall Color:	Choice of Colors
Length:	200	Collateral Load:	1	Bay Spacing:	20	Roof Color:	Galvalume
Eave Ht:	20	Wind Load:	115 Exp C	# Bays:	10	Trim Color:	Choice of Colors
Roof Pitch:	2:12	Ground Snow:	0	Girt Condition:	Bypass	Column:	Tapered

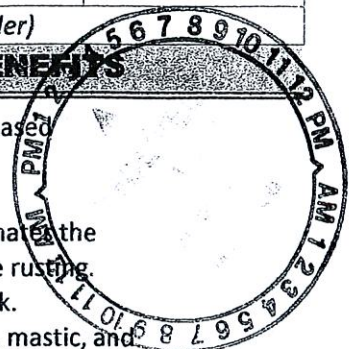
## ACCESSORIES

Walk Doors:		
Framed Openings:		
Windows:		
Gutters & Downs:	Gutters and Downspouts on Both Sidewalls	Included
Sky Lights:		
Wall Lights:		
Vents:		
Insulation:		
Overhead Doors:		
Notes:	Clear Span, Stub Column Endwalls, building is not to support basketball goals. Roof panels are 24ga PBR panel. Partial wall panels 26ga PBR. All Walls Partially Sheeted & to Remain Open to 15'	Included

Lead Times: 6 weeks for drawings // 11 weeks on delivery (from time of order)

## RHINO STEEL BUILDINGS - STANDARD FEATURES and BENEFITS

- 26 Gauge PBR Panels** – Rhino Standard PBR for roof and wall panels feature extra overlap for increased strength and water resistance.
- 25 Year Warranty** – on all silicon polyester roof and wall panels from chalking or fading.
- Base Trim** – A colored steel edge that the wall panel rests on resulting in two major benefits: eliminates the need for concrete sheet notch and prevents panels from resting on concrete which may later cause rusting.
- Full Cover Trim** – added to all framed openings to enhance looks and resulting in more finished look.
- Weather Proofing** – At base, eave and rake. Another standard feature that includes closures strips, mastic, and flashing to ensure a weather tight building.
- Price includes** - 3 sets of engineer stamped drawings and anchor bolt plans.



Price per SqFt (FOB Jobsite)	\$5.87
Freight	Included
Sales Tax (if Applicable):	Not Included
<b>Total Building Price:</b>	<b>\$ 105,687.00</b>

- \* 25% Deposit Required w/ Order
- \* Remaining Balance Due C.O.D.
- \* Anchor bolts are not included.
- \* Price is Valid Until 5/4/18

\*Customer is responsible for confirming loads with local authority.\*

**City Council-Supplemental Agenda**

**Meeting Date:** 08/06/2018

**Initiated By:** Horacio A. De Leon, City Manager

**Staff Source:** Rogelio Rivera, P.E., City Engineer; Ramon Chavez, Executive Director of Public Services; Arturo Garcia, CD Director

**SUBJECT**

Consideration for approval of change order no. 2 an increase of \$5,000.00 to the construction contract with ALC Construction, Inc., Laredo, Texas, for the CDBG EI Eden Park Basketball Court Metal Shade Structure – District I. This change order is for additional cost due to current federal administration tariffs on imported steel (U.S. steel raised the price for American Steel) and to add fifteen (15) calendar days to the construction contract time. Current construction contract amount with this change order is \$199,160.00. Funding is available in the 2016 CDBG Action Year Grant.

**PREVIOUS COUNCIL ACTION**

On February 5, 2018, City Council awarded a construction contract to the lowest qualified bidder ALC Construction, Inc., Laredo, Texas, in the amount of \$160,000.00 for the CDBG EI Eden Park Basketball Court Metal Shade Structure – District I with a construction contract time of one hundred twenty (120) calendar days.

**BACKGROUND**

The project consists of ADA accessible Metal Shade structure to include lights over the existing basketball court in the City of Laredo “EI Eden Park-District I”. Approximate structure dimensions, 120 feet long by 100 feet wide.

Plans and specifications were prepared in-house by the Engineering Department.

This change order no. 2 is for additional cost due to current administration tariffs on imported steel (US steel raised the price for American Steel) and to add fifteen (15) calendar days to the construction contract time.

Construction contract amount (Approved by City Council on February 5, 2018)	\$160,000.00
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Change order no. 1 (Approved by the City Manager on June 11, 2018) To add a safe walking path to the park and to add twenty (20) calendar days to the construction contract time.	\$34,160.00
Current construction contract amount	\$194,160.00

On or about March 27, 2018, Rhino Steel Building Systems advised ALC Construction of the increase in the cost of the Metal Shade Structure due to increases in US steel. The cost increase of \$5,000.00 was after the contract had been approved by the City. ALC has applied for a change order to the City, but since the project contract documents do not address such type of material increase after contract is approved, Staff is appealing to City Council for such approval.

**COMMITTEE RECOMMENDATION**

N/A.

**STAFF RECOMMENDATION**

Approval of Motion.

**Fiscal Impact**

**Fiscal Year:** 2018  
**Budgeted Y/N?:** Yes  
**Source of Funds:** 2016 CDBG Action Year  
**Account #:** 211-8680-555-1441  
**Change Order: Exceeds 25% Y/N:**

**FINANCIAL IMPACT:**

Funding is available in the 2016 CDBG Action Year Grant.  
Account No. 211-8680-555-1441

**Attachments**

Change Order No. 2



CITY OF LAREDO ENGINEERING DEPARTMENT

PROJECT: CDBG E1 Eden Park Basketball Metal Shade Structure - District I



CHANGE ORDER No.2

Date\_ 08/1/2018

CONTRACTOR: ALC Construction, Inc.

You are hereby requested to comply with the following changes from the contract plans and specifications

This document shall become an amendment to the contract and all provisions of the contract shall apply thereto

Item No.	Descriptions of Changes in Quantities, Units and Unit Prices	Decrease	Increase contract price
1	El Eden Park -Basketball Metal Shade Structure *Additional Cost Size: 100 feet wide by 120 feet long		\$ 5,000.00
2	Add 15 calendar days to contract time due to material delay from Steel supplier  Please note that this project is completed as of 8/1/2018 lacking only final inspection and punch list item if any		
<b>Net Change:</b>		\$ -	\$ 5,000.00
<b>Remarks/Comments:</b> *Additional Cost due to current administration tariffs on imported steel US steel raised the price for American Steel			

Original Contract Price:	\$ 160,000.00
Contract Price Including Previous change order	\$ 194,160.00
Decrease resulting from this Change Order:	\$ -
Increase resulting from this Change Order:	\$ 5,000.00
Net Contract Price Including this Change Order:	\$ 199,160.00
Original Contract Time Working Days	120 CD
Contract Time Including previous Change Order :	140 CD
Decrease Contract Time including this Change Order	
Increase Contract Time Resulting from this Change Order 2	15 CD
Current Contract Time including this Change Order	155 CD

Recommended By: [Signature]  
Engineer:

Date: 8/1/2018

Recommended By:

Rogelio Rivera, P.E., City Engineering

Date: \_\_\_\_\_

Recommended by:

Arturo Garcia, Community Development Director

Date: \_\_\_\_\_

Requested By:

[Signature]  
Daniel Alvarado, ALC Construction, Inc.

Date: 8-1-18

Approved By:

Horacio A. De Leon, Jr. City Manager

Date: \_\_\_\_\_

Attest:

Jose A. Valdez, Jr. City Secretary

Date: \_\_\_\_\_

Funding is available in the 2016 CDBG Action Year Grant.  
Account No. 211-8680-555-1441.





# RHINO STEEL BUILDING SYSTEMS

4305 1-35 North - Denton, TX 76207 [www.rhinobldg.com](http://www.rhinobldg.com)  
 Phone: 940.383.9566 Fax: 940.484.6746 Toll Free: 1.888.320.7466

Over 33% repeat and referral business in 2016

Sales Manager:	Mat Brown
Quote:	022218-1

## CUSTOMER INFORMATION

Name:	Daniel Alvarado			Date:	3/7/2018
Address:					
City:		State:		Zip:	
Phone:		Fax:		County:	

## BUILDING SPECIFICATIONS

Width:	100	Bldg Code:	IBC-2012	Live Load:	20/12	Wall Color:	Choice of Colors
Length:	120	Collateral Load:	1	Bay Spacing:	24	Roof Color:	Galvalume
Eave Ht:	20	Wind Load:	120 Exp B	# Bays:	5	Trim Color:	Choice of Colors
Roof Pitch:	2:12	Ground Snow:	0	Girt Condition:	Bypass	Column:	Tapered

## ACCESSORIES

Walk Doors:		
Framed Openings:		
Windows:		
Gutters & Downs:	Gutters on Both Sidewalls with one Downspout per Frame Line	Included
Sky Lights:		
Wall Lights:		
Vents:		
Insulation:		
Overhead Doors:		
Notes:	Clear Span, 26ga Galvalume PBR Roof.	Included
	Building is open to 15' on all walls.	Included
	Price does not include any lights.	
	Building is not designed to support any basketball goals.	

## RHINO STEEL BUILDINGS - STANDARD FEATURES and BENEFITS

**26 Gauge PBR Panels** – Rhino Standard PBR for roof and wall panels feature extra overlap for increased strength and water resistance.

**25 Year Warranty** – on all silicon polyester roof and wall panels from chalking or fading.

**Formed Base Trim** – A colored steel edge that the wall panel rests on resulting in two major benefits: eliminates the need for concrete sheet notch and prevents panels from resting on concrete which may later cause rusting.

**Full Cover Trim** – added to all framed openings to enhance looks and resulting in more finished look.

**Weather Proofing** – At base, eave and rake. Another standard feature that includes closures strips, mastic, and flashing to ensure a weather tight building.

**Price includes** - 3 sets of engineer stamped drawings and anchor bolt plans.

<b>Building Price:</b>	\$ <b>69,000.00</b>
<b>Deposit:</b>	\$ <b>17,250.00</b>
<b>Balance on Delivery:</b>	\$ <b>51,750.00</b>

\* 25% Deposit to order the building, Balance due C.O.D.  
 \* Anchor bolts are not included unless otherwise noted.  
 \* Price is valid for 30 days.  
 \* **Freight is Included unless noted otherwise.**

\*Customer is responsible for confirming loads with local authority.\*

\*Please add Sales Tax if Applicable\*





**RHINO STEEL BUILDING SYSTEMS**  
 4305 1-35 North - Denton, TX 76207 www.rhinobldg.com  
 Phone: 940.383.9566 Fax: 940.484.6746 Toll Free: 1.888.320.7466

Over 33% repeat and referral business in 2016

Sales Manager:	Mat Brown
Quote:	022218-1

**CUSTOMER INFORMATION**

Name:	Daniel Alvarado	Date:	3/23/2018
Address:			
City:	State:	Zip:	
Phone:	Fax:	County:	

**BUILDING SPECIFICATIONS**

Width:	100	Bldg Code:	IBC-2012	Live Load:	20/12	Wall Color:	Choice of Colors
Length:	120	Collateral Load:	1	Bay Spacing:	24	Roof Color:	Galvalume
Eave Ht:	20	Wind Load:	120 Exp B	# Bays:	5	Trim Color:	Choice of Colors
Roof Pitch:	2:12	Ground Snow:	0	Girt Condition:	Bypass	Column:	Tapered

**ACCESSORIES**

Walk Doors:		
Framed Openings:		
Windows:		
Gutters & Downs:	Gutters on Both Sidewalls with one Downspout per Frame Line	Included
Sky Lights:		
Wall Lights:		
Vents:		
Insulation:		
Notes:	Quote is good for 15 days	
	Clear Span, 26ga Galvalume PBR Roof.	Included
	Building is open to 15' on all walls.	Included
	Price does not include any lights.	
	Building is not designed to support any basketball goals.	

**RHINO STEEL BUILDINGS - STANDARD FEATURES and BENEFITS**

**26 Gauge PBR Panels** – Rhino Standard PBR for roof and wall panels feature extra overlap for increased strength and water resistance.

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**Full Cover Trim** – added to all framed openings to enhance looks and resulting in more finished look.

**Weather Proofing** – At base, eave and rake. Another standard feature that includes closures strips, mastic, and flashing to ensure a weather tight building.

**Price includes** - 3 sets of engineer stamped drawings and anchor bolt plans.

<b>Building Price:</b>	\$ 74,000.00
<b>Deposit:</b>	\$ 18,500.00
<b>Balance on Delivery:</b>	\$ 55,500.00

- \* 25% Deposit to order the building, Balance due C.O.D.
- \* Anchor bolts are not included unless otherwise noted.
- \* Price is valid for 30 days.
- \* Freight is included unless noted otherwise.

\*Customer is responsible for confirming loads with local authority.\*

\*Please add Sales Tax if Applicable\*



# Reason for Price Increase

Mat Brown <[mbrown@rhinobldg.com](mailto:mbrown@rhinobldg.com)>

Tue 3/27/2018 2:28 PM

Daniel Alvarado ([alc\\_construction@hotmail.com](mailto:alc_construction@hotmail.com)) <[alc\\_construction@hotmail.com](mailto:alc_construction@hotmail.com)>;

Daniel,

The reason for the price increase is due to the current administration putting tariffs on imported steel and aluminum. The new 25% tariff on steel has prompted the US steel makers to raise steel prices. Our vendors have passed this increase to us in waves. This has prompted an influx in orders and in turn has pushed out drawing and delivery dates. We have currently experienced about a 10% to 15% price increase in the last 15 days and have been told to expect another 10%+ in the middle part of April.

If you go to google and type in Steel Tariff's you will see all the information about this tariff.

Please let me know if you have any questions on this subject?

Thanks,

Mat Brown  
President  
Rhino Steel Building Systems  
4305 I-35 North

Denton, TX 76207  
Direct: 1-940-220-5183  
Toll Free: 1-888-320-7466  
Phone: 940-383-9566  
Fax: 940-484-6746  
Email [mbrown@rhinobldg.com](mailto:mbrown@rhinobldg.com)  
Website [www.rhinobldg.com](http://www.rhinobldg.com)

<http://facebook.com/rhinobldg>  
<http://twitter.com/rhinobldg>